

Maskells can help streamline the management & increase the yield for Property Portfolios managed by Trustees

In our current low interest rate environment, property portfolios are yielding less and less making it harder for Trust Companies to maintain their fees.

Maskells' unique lettings and property management service is tailored not only to meet **your** reporting requirements but to provide you with one point of contact across your whole portfolio - no more chasing multiple agents and collating multiple reporting statements. This significantly reduces the burden on Trust Officers.

Maskells' unique approach to fees means that we can also increase the yield on a portfolio to help you maintain your fees.

Maskells also provides ATED reports with a 48 hour (subject to floorplans being available) turnaround for £500+VAT per report.

To Find out more, please contact Charles Curran on 0207 581 2216
or by email: Charles@maskells.co.uk

A rebate of Agency Fees to offset Client Legal Expenses

Any client instructing a Family Solicitor is likely to either be at the start or already on the path to a sizeable legal invoice.

As part of the splitting of assets, properties are often sold or acquired resulting in fees being paid to Estate Agents.

Maskells recognises that during this difficult time, any manner in which your client can mitigate his or her legal fee liability is going to prove to be very useful so We can do the following:

- 1) Pay the introducing Firm of Solicitors a fee based on our fees which they may then choose to credit to their client's account
- 2) Offer a simple Fee reduction.
(To qualify we would ask that the Family Solicitor contact us first. The reduction is available to all Vendors introduced by Family Solicitors. Should the vendor then choose to make a charitable donation with the fees saved, they may be able to claim higher rate tax relief at year end on that amount if they are a UK tax payer).
- 3) Provide a property valuation for Matrimonial Purposes by our chosen RICS registered surveyor and further offset this cost against fees.
- 4) Apply part of our Fee to our in-house concierge service can help manage the move, set up new utilities and make the process seamless.

Maskells is painfully aware of the difficulties faced by divorcing parties and our gentle approach to Agency whilst securing the best price in the sales market can make all the difference to a painful period in your clients' lives.

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